Pocono Mountains Chamber of Commerce Stroudsburg, PA

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Monthly

August 2006 VOL. 35, NO.8

Doing Business with the Commonwealth of Pennsylvania AND FEDERAL GOVERNMENT CONTRACTING OPPORTUNITIES

One of the many benefits that the Pocono Mountains Chamber of Commerce proudly provides for entities in this region, is conducting workshops and seminars that assist and inform companies in every aspect of their business from marketing, planning, and financing to legal issues, accounting, selling, and much more.

One of these workshops that the Pocono Mountains Chamber of Commerce sponsors is a FREE State and Federal Contracting Certification. It will be held at Fernwood Resort on Saturday, August 26 from 8:30 a.m. to 4:30 p.m. for business owners of Monroe County.

This unique and informative seminar is designed to help small businesses learn how to become certified vendors who have approval to sell their products and services to the Commonwealth of Pennsylvania and the federal government.

This workshop will answer questions such as:

Does the state buy what you sell?

- How does the state buy goods and services?
- How can a business negotiate sole source contacts?
- Price evaluation preference in full/open competition
- How a business becomes a State vendor
- How can a business find the state bidding opportunities?
- Is competition limited to certified firms only?
- Government contracting opportunities
- How a business becomes a State certified vendor

Did you know that the federal government purchased more than \$22 Billion worth of products and services from certified vendors in the past year? Do you also know that your business has a great potential to become a vendor?

For more information and registration, please contact Peter Alasty at (570) 421-4433.

We urge you to attend this seminar and find out if your business can benefit from the state and federal certification.

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Pocono Mountains Business Magazine TV Show "Your Local Business and Economic News Report"

Airtimes: Mondays at 4:30 p.m., Thursdays at 8:00 p.m., and

Sundays at 12:00 noon on Blue Ridge Cable TV 13. Airtimes are subject to programming changes. For up-to-date airtime changes, program information, or to download a copy of the show, go to

www.GeorgeTV.com



Pocono Mountains Chamber of Commerce IMPACT August 2006 Pocono Mountains Chamber of Commerce

From the Chairman of the Board

Business Card Exchanges are a great way to network. The idea of effective networking is to exchange business cards with as many people as possible. For every business card you give out, you should have one in return. The key to making the most out of the Business Card Exchanges is to follow up. A few days after the card exchange, contact the individuals that you met to let them know that it was nice meeting them, and remind them again of your business.



When you join the Chamber, your first Business Card Exchange is complimentary as a Thank You for investing in our organization. During the card exchange all new members will be announced and you will have a chance to introduce yourself. This gives you another opportunity to promote your business.

Hosting a Business Card Exchange gives our members a chance to showcase their business. If you are interested in hosting a card exchange please contact Patricia Metzgar at the Chamber at (570) 421-4433 or email her at pmetzgar@poconochamber.net.

Attend our next Business Card Exchange! You will be glad that you did.

Bob Hay Chairman of the Board

Membership Anniversaries 25 Years

25 Years Barbara G. Samet Real Estate, Ltd. Speedi-Print

15 Years

Chamberlain Canoes Holly R. Corcoran, CPA, Inc.

10 Years

Evergreen Community School New Convenant World Outreach, Inc. Quality Inn/Div. of Pocono Plaza, Inc. Stroud Township

5 Years

Backbone Security.com, Inc. First Alarm Security, Inc.

Congratulations!

August 2006 Calendar of Events

August 2New Member Breakfast
8:00 a.m Burnley Employment &
Rehabilitation Services - Snydersville
August 3Membership Committee
9:30 a.m PMCC
August 4Government Affairs Committee
8:00 a.m Best Western Pocono Inn - Stroudsburg
August 8Women in Business Luncheon
12:00 noon - Dansbury Depot - East Stroudsburg
August 11Leadership Pocono
9:30 a.m PMCC
August 14Business Card Exchange
5:00 p.m David's Creekside Bar & Grill - Sciota
August 15Small Business Development Committee
8:00 a.m PMCC
August 16HR Committee
8:30 a.m PMCC
August 18Monthly Breakfast
7:30 a.m Best Western Pocono Inn - Stroudsburg
August 21Executive Committee
8:00 a.m PMCC
August 22Board of Directors
11:00 a.m Best Western Pocono Inn - Stroudsburg
August 23Women in Business Steering Committee
10:00 a.m PMCC
August 25Environmental Committee
8:00 a.m PMCC
August 28West End Committee
8:00 a.m Western Pocono Community Library -
Brodheadsville
TBAExpo Committee
TBAQuality of Life Committee

PMCC MISSION STATEMENT

Act as
A Unified Voice of Business
dedicated to the Prosperity of all
Commerce
leading to the Enhancement of the
Quality of Life
in our region and surrounding areas.

New Member's Breakfast

Aamco Transmissions offers transmission repair and replacement. They also offer complete car care including tune-ups, brakes, suspension, steering, and cooling. They are located at 213 North Fifth Street in Stroudsburg, and their phone number is (570) 421-7786. Stop by and see them today.

Audibel Hearing Care Center offers free hearing evaluations and the latest in digital technology in hearing instruments. They also offer inhome care. They are located at 930 North Ninth Street in Stroudsburg, and their phone number is (570) 420-9102. Stop in and see them today.

Children First Childcare and Learning Center, located in the Tobyhanna Shopping Plaza on Route 196 in Tobyhanna is a statelicensed 24-hour child care facility. They offer developmentally appropriate activities and curriculums for children ages six weeks to twelve years. Stop by and see them or give them a call today at (570) 894-5138.

Clear Track Computing provides on-site computer services to individuals and small businesses. They serve the Pocono area as well as northern New Jersey. They perform troubleshooting, repairs, upgrades, maintenance, and training. They are located at 216 Haven Lake in East Stroudsburg, and their phone number is (570) 807-7453. Give them a call today.

Creations by Colleen offers uniquely hand-painted and personalized gifts for all occasions including name coat and hat racks, rocking chairs, memory boxes, picture frames, and so much more. Their phone number is (570) 421-4463. Give them a call today.

D&T Creations is a full-service gift shop which caters to party and wedding needs. They offer favors, centerpieces, invitations, gifts, and more. They are located on Route 196 and Sterling Road in Tobyhanna, and their phone number is (570) 839-0471.

Fran's Place offers certified massage therapy as well as lifestyle training. They teach people how to own their own lives physically, emotionally, spiritually, and financially. They also specialize in body treatments for women. Give them a call today at (570) 620-1627.

NAIFA-Poconos (National Association of Insurance and Financial Advisors) is the largest and oldest professional association in the insurance industry. They promote high ethical standards in serving the public. They advocate for positive legislation, which impacts the public. Their phone number is (570) 595-9640. Give them a call today.

People Love Music Productions, LLC is a business geared toward providing people with all types of music for all occasions. They also provide karaoke! Give them a call today at (570) 656-1445.

Pocono Web Design, LLC creates custom Web site designs for business and personal use. They provide feature-rich web site hosting services. Their phone number is (570) 420-9125. Contact them today.

Unity Bank is a small business lender offering SBA and 504 loan programs. They locate lending programs for business expansion, business acquisition, start-ups, commercial real estate, inventory, equipment, and working capital loans. They can be reached at (570) 476-1931. Contact them today.

The Whitewood Insurance Agency is a full-service insurance agency providing automobile, homeowners insurance, life insurance, and commercial insurance for small businesses. They are located at 563 Ann Street in Stroudsburg, and their phone number is (570) 426-1158. Give them a call today.

Women in Business Luncheon

The July Women in Business luncheon which was sponsored by Cheryl Jordan of Nutrition 1st was held at The Dansbury Depot in East Stroudsburg. The featured topic was "Wellness in Action at Work" presented by Carl Rosencrance of Blue Cross of Northeastern Pennsylvania. Uli Klein of The Gift & Incentive Program won the 50/50 drawing which

she donated back to the scholarship fund.

The August luncheon sponsored by Kandia Haynesworth of Oshawear Uniform Outlet will also be held at The Dansbury Depot. Maureen Althouse of Carrigan's Country Pharmacy will do a presentation entitled, "It's Not Me, It's My Hormones" which will discuss Bio-Identical Hormone Replacement Options.



From left to right: Cheryl Jordan and Carl
Rosencrance

For more information on future WIB luncheons, to donate a door prize, or to sponsor a luncheon, please contact Miriam Conway at (570) 421-4433.



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Ribbon Cuttings Continued from page 7

New School of Real Estate

New School of Real Estate, located in Shawnee Square in Shawnee-on-Delaware recently held a Ribbon Cutting ceremony in honor of their new location. Drop in to check out their new location and learn more, or call them at (570) 420-2890.



OSHAWEAR Uniform Outlet

OSHAWEAR Uniform Outlet, located on Route 611 North in Scotrun recently held a Ribbon Cutting Ceremony in honor of their new location. Their phone number is (877) 553-5400. Give them a call today for all of your uniform needs.



Significa Corporation

Significa Corporation recently held a Ribbon Cutting ceremony in honor of their new location on Route 209 in the Palmerton Bank Building in Gilbert. Give them a call today at (610) 691-8247.



Silver Arrow Gallery & Gift Shop

Silver Arrow Gallery & Gift Shop recently held a Ribbon Cutting Ceremony in honor of their 16th anniversary. Silver Arrow Gallery & Gift Shop is located at Route 611 in De Pue Plaza in Tannersville. Stop by and see them or give them a call at (570) 619-0461.



Monthly Breakfast

The Monthly Breakfast was sponsored by Geisinger Medical Group. Ms. Cindy Beiter, R.N. from Geisinger Health South reported that Geisinger Health South, a joint venture with Geisinger Health System, is the largest Rehab Facility in the area. Cindy introduced Sue Everett, Outpatient Director at Geisinger Health South-Mt. Pocono who delivered a PowerPoint Presentation on the importance of "Computer Work Station Ergonomics." The goals of ergonomics are safety, quality, and efficiency.



left to right: Patricia Metzgar, Rich Peterson, Cindy Beiter, Jennifer Aponick, Mary Dunlap, Diana Lupinski

If proper computer ergonomics are not practiced, the effect can be Cumulative Trauma Disorders or CTD. There are many factors that contribute to CTD, including personal factors, reduction of excessive force, reduction of excessive motions, keeping everything in easy reach, minimizing pressure points, and working at proper heights. For more information please visit http://office-ergo.com

The special program was Burnley Employment and Rehabilitation Services (BEARS). Rich Peterson, CEO of Burnley, reported that they have been providing training and employment opportunities for people with disabilities since 1964. The services that they currently offer include a vocational training program and food service program, as well as an employment program. They provide 500 meals a day for the Area Agency on Aging and Meals on Wheels. Burnley has off-site work locations and collaborates with many organizations such as United Way, Northampton Community College, RSVP, and East Stroudsburg University, to name a few. At Burnley Workshop they help people "work together to help people help themselves."

27th Annual Quality of Life Golf Tournament participants triumph over the rain

The Quality of Life Committee of the Pocono Mountains Chamber of Commerce held their 27th Annual Golf Tournament on a wet and sunny June 28th. The location, Skytop Lodge, provided us with a moist and challenging golf course, an exquisite meal, and exceptionally friendly and professional service. This year's tournament was again dedicated to the memory of Coral Washburn.

The Tournament was sold out, with an impressive one hundred-twenty (120) golfers signed up. The field was filled months prior to the tournament, which generated quite a large waiting list. We apologize to those individuals who could not fit in this year and only hope that they sign up very early next year.

The day kicked off around noon when everyone arrived to register and receive their "goodie" bag. Following registration, attendees proceeded to enjoy a delicious barbeque lunch. At 1:00 p.m. the Pro at Skytop, Brian Boyle, gave the golfers the tournament instructions and sent them to their starting holes. Upon completion of the tournament everyone took some time to relax with fresh fruit, cheese trays, beer, wine, and assorted beverages, followed by a delightful dinner at 7:00 p.m.

Mr. John Casella, Co-Chairman of the Tournament opened the program. He was followed by Tournament Co-Chairman Mr. Chuck Niclaus who delivered a benediction prior to our meal and spoke in tribute to Coral Washburn.

Mr. Bill Cramer emceed an evening of fun, prizes, and laughs. The Chamber took a few moments to offer our sincere thanks to the many sponsors and numerous businesses for their gift donations.

The tournament was set up as a two-person scramble and consisted of three flights. The winners were:

Championship Flight (66) Bill Cramer

Craig Scott

1st Flight (77) Gerald Langon

Ren Major

2nd Flight (88) Mark Lasewicz

Ren Major

Closest to the Pin Winner Joe Small

Longest Drive Linda Worthington

John Casella & Chuck Niclaus, Co-Chairmen of this tournament would like to congratulate the winners and thank all of the sponsors, gift donors, and all of the volunteers, especially Nancy Henry and Mary El Kasas for their assistance in making this day so successful.

The proceeds from this tournament will benefit quality of life programs within the Pocono Region as well as the Chamber of Commerce.

The Chamber would like to recognize the following Major Sponsors for their generous contributions to this special event:

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Patterson - Kelley

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UPS

Copper Sponsors Martz Trailways

Met-Ed Odd-Lot Outlet

Bronze Sponsors ESSA Bank & Trust

Pennstar Bank

Small Group Insurance

July Business Card Exchange



left to right: Ray Starner, Lee Jones (Fraser Advanced Infomation Systems), James Becker

The Chamber's July 10th Business Card Exchange, held at Pocono Manor Inn & Golf Resort, was sponsored by Fraser Advanced Information Systems. More than 100 people were in attendance to enjoy the delicious food, fabulous networking opportunities, and learn more about Fraser Advanced Information Systems.

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Pocono Mountains Chamber of Commerce IMPACT August 2006 Pocono Mountains Chamber of Commerce IMPACT August 2006

From the President

The Pocono Mountains Chamber of Commerce will present its third annual Human Resources Conference on Tuesday, September 19, 2006 at Shawnee Inn & Golf Resort. This event will run from 8:00 a.m. to 2:00 p.m. offering three workshops on various topics such as current insurance trends, law of harassment in the workplace, wage and hour compliance, and best hiring practices, just to mention a few.



The Chamber's HR Committee's goal is to offer this conference as an informational resource tool for business owners, managers, supervisors, and human resource professionals. We will achieve this by offering a menu of 12 seminar topics to select from, a panel discussion of "Best Practices" in our region, professional networking opportunities, exhibitors with valuable HR services, and the latest information in the HR field from leading experts.

The cost to attend this Human Resource Conference is \$75.00 for Chamber members, \$85.00 for non-Chamber members, \$65.00 for non-profits, and \$10.00 off for additional participants. This includes lunch during the panel discussion titled "Best Practices: Developing Key Employees." Registration deadline is September 12, 2006.

If you would like additional information about the conference or if you would like to be a sponsor, contact Miriam Conway at the Chamber's office. This Human Resource Conference is another prime benefit for the members of the Pocono Mountains Chamber of Commerce.

Robert Phillips, IOM

Way to Go Monroe County!

Monroe County Municipal Waste Management Authority has received word from the PaDEP that Monroe County recycled 33,542 tons of material in 2005. This means that as a County we have diverted 21% of our waste from the landfill.

You can recycle your telephone books Saturday, July 29 and Sunday, July 30 at the REACH Analomink site and the DCNR site on Route 611. A special truck will be there from 10:00 a.m. to 4:00 p.m. to collect your old telephone books.

Non-profit groups should call (570) 643-6100 to learn more about our Collect Recyclables for Money Program.

Members in the News

Bruce A. Denlinger, an Allstate Agent in Mount Pocono and Past Chairman of the Pocono Mountains Chamber of Commerce received the "Other's Award" at The Salvation Army Donor Recognition luncheon at the Best Western on May 15th. The "Other's Award" is presented to an individual for service to other's benefiting the community. Bruce was an Advisory Board Chairman during the Army's Capitol Campaign, which was completed in 2001.

East Stroudsburg University of Pennsylvania's Dr. Alberto Cardelle, Interim Aassociate Provost for Academic Affairs, Associate Professor of Health, and Chair of the Health Department has been appointed to serve as a commissioner on Governor Edward G. Rendell's Advisory Commission on Latino Affairs (GACLA). GACLA acts as the Governor's liaison to the Latino community and the commonwealth's advocacy agency for Latino residents. "It is recognition of the accomplishments of the Latino community in Monroe County highlighting the economic, social, and cultural benefits that this diverse group brings to the Poconos," says Dr. Cardelle. GACLA's mission is to ensure that the Latino community is afforded the opportunity to continue to prosper in Pennsylvania. For more information, visit GACLA's Web site, www.gacla.state.pa.us.

The **Eastern Monroe Public Library** and all of its locations now feature free wireless access to the Internet. Laptop computers must have appropriate wireless equipment in order to access the Internet through this network. The Library also provides more than 20 computer stations for Internet access. The Eastern Monroe Public Library consists of the Hughes Library in Stroudsburg, with the phone number (570) 421-0800 and two branch libraries: the Pocono Township Library on Route 611 in Tannersville, (570) 629-5858 and the Smithfields Library in Foxmoor Village on Route 209 in Marshalls Creek, (570) 223-1881.

Nutrition 1st is holding a seminar with Laura Kimball on Tuesday, August 15 at 7:00 p.m. at the Quality Inn on 1220 West Main Street in Stroudsburg. The seminar will focus on the First and Only Effective Noni-Based Weight Loss System, Immune Enhancer, and Simple Management Program, designed for women near or over forty as well as an effective option for obesity in women ages to 40. Seating is limited, please RSVP to: (570) 688-9558.

Pocono Medical Center (PMC) recently announced that they have begun admitting patients to their new, state-of-the-art intensive care and cardiovascular critical care unit. The unit is located on the second floor of the recently completed new wing. "This is another positive step in the evolution of Pocono Medical Center," says Richard J. Henley, President and CEO of PMC. "With each day we are moving forward and adding the technology and staff that will help us meet the medical needs of our community now and in the future." The new intensive care and cardiovascular critical care units feature state-of-the-art monitoring equipment and beds, sleeper chairs so loved ones can spend more time with the patient, and on-demand video education and staff interaction to ensure patients are fully informed. "This unit is design with the patient in mind," says Robyn Stein, RN, Executive Director of the ESSA Heart and Vascular Institute.

Pocono Medical Center (PMC) has been selected by a leading software company that provides patient care solutions to emergency centers nationwide as a top User of the Year for its products. The announcement came during Picis Usergroup Symposium conference in Palm Beach, Florida, where Pocono Medical Center placed second out of 180 total hospitals that were considered. PMC was recognized for their use of the Ibex PulseCheck system, a Web browser-based software package that

combines triage, patient tracking, physician and nursing documentation, risk management, charge management, integrated voice recognition, and prescription writing. "We are thrilled to have placed second," says Carol Taylor, RN, Ibex Facilitator for PMC. "We are a smaller hospital than many of the other hospitals that were considered. This further shows our commitment to patient care, and that patients can get world class care at Pocono Medical Center."

Pocono Mountains Economic Development Corporation's chairman, Paul Canevari, is pleased to announce that Dennis M. Noonan has joined the staff as the new Economic Development Specialist. Mr. Noonan has extensive experience in the real estate and finance industries and has been providing private consulting services to companies for the past six years. "Dennis' background in site selection and feasibility analysis will be extremely valuable to our organization," stated Mr. Canevari. Mr. Noonan will be responsible for prospect handling, business expansion and retention, business financing programs, and construction/engineering management. He will also be the designated Keystone Opportunity Zone Coordinator for Monroe County. Chuck Leonard, Executive Director of Pocono Mountains Economic Development Corporation, added, "Dennis will be working directly with prospects looking to locate in our community as well as with our existing industries on expansion projects. We welcome him to our staff." Pocono Mountains Economic Development Corporation is a non-profit economic development corporation dedicated to creating jobs for Monroe County residents, expanding the county's tax base, and attracting new investment.

Chamber Board Member Honored with International Recognition

Daisy Gallagher, who has played an important role in the Chamber for many years, was recently honored with the renowned "Artemis Award" by the Euro-American Women's Council (EAWC) under auspice of the Ministry of Foreign Affairs of the Hellenic Republic. Only several women and men leaders from around the globe were chosen and recognized for their distinguished achievements in the fields of business, politics, academia, and the arts.

Daisy Gallagher, CEO, Gallagher & Gallagher, Inc. of D.C., PA, and NYC was chosen for her firm's continued growth and high level of dedication to her clients' success.

Among her firm's recent work was the award of a prime contract over several top nationwide agencies to coordinate a five-day, large-scale Office of Personnel Management (OPM) Workforce Conference in Baltimore, MD. The Conference was aimed at providing training to the government's top human capital leaders. The collaboration of OPM support staff and subcontractors-like well-known Lockheed Martin-with the Gallagher team proved to be successful for all. "This was an excellent teaming arrangement," stated Ms. Gallagher. "The Gallagher team worked side by side with OPM, Lockheed Martin and the other subcontractors, and vice versa, showcasing the opportunity for a positive scenario in contracting teaming arrangements, a win-win for all in this case."

Gallagher & Gallagher, Inc. serves both public and private sector clientele. They have been providing award-winning services since 1990.

Ribbon Cuttings Children First Childcare and Learning Center

Children First Childcare and Learning Center, located on Route 196 in Tobyhanna Shopping Plaza, in Tobyhanna recently held a Ribbon Cutting Ceremony in honor of their new location. Their phone number is (570) 894-5138. Stop by and see them or give them a call.



Homewatch Caregivers

Homewatch Caregivers, in honor of their Grand Opening, recently held a Ribbon Cutting Ceremony at their offices located at 7D Foxmoor Village in Marshalls Creek. To reach Homewatch Caregivers, please call (570) 223-0399.



LaVina Restaurant

LaVina Restaurant recently held a Ribbon Cutting Ceremony in honor of their one-year anniversary. LaVina Restaurant is located on Route 715 in Reeders. Stop by and see them or give them a call at (570) 629-1210.



Continued on page 8

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Pocono Mountains Chamber of Commerce IMPACT August 2006

Welcome New Members

The following new members are not listed in the 2006 Membership Directory & Buyer's Guide. Please be sure to add this page to your copy of the Directory.

AAMCO Transmissions

Marco E. Munoz 213 North Ninth Street Stroudsburg, PA 18360 (570) 421-7786 (570) 424-9140 marquito@ptd.net www.aamco.com AUTOMOBILE-TRANSMISSIONS

Audibel Hearing Care Centers

Philip Comfort 930 North Ninth Street Stroudsburg, PA 18360 (570) 420-9102 (570) 420-0369 pcomfort@ptd.net AUDIOLOGY-HEARING AIDS

Bill's Shur Save Supermarket

Tim O'Donnell Route 940 and 611 Mt. Pocono, PA 18344 (570) 842-7461 (570) 842-6520 todonnell@billsdaleville.com SUPERMARKETS-GROCERY STORES

Clear Track Computing

Steven Minion
216 Haven Lake
East Stroudsburg, PA 18301
(570) 807-7453
ctcomputing@verizon.net
COMPUTERS-SALES, SERVICE & TRAINING

Creations by Colleen

Colleen Hoffman 3378 Penn Estates East Stroudsburg, PA 18301 (570) 421-4463 c_hoffman@msn.com www.creativecolleen.com ARTS-CRAFTS

D&T Creations

Denise Donadio or Tara Koppelman 416A Sterling Road Tobyhanna, PA 18466 (570) 839-0471 (570) 839-0571 info@d-n-tcreations.com www.d-n-tcreations.com GIFT SHOPS

Dollar Plus Market, Inc.

Rana Mehmood 582 Main Street Stroudsburg, PA 18360 (570) 476-6330 RETAIL

Don Quixote's Restaurant

Juan Setien or Ignacio Setien Route 314 and Manor Road Pocono Manor, PA 18349 (570) 839-1090 RESTAURANTS

EA Wedding Planner

Elika Almeida 205 Victoria Drive Tobyhanna, PA 18466 (570) 839-2330 info@eaweddingplanner.com www.eaweddingplanner.com WEDDING COORDINATOR

Ellias Creative American Cuisine

Elias Lahoud 411 Route 94 Columbia, NJ 07832 (908) 496-8444 (908) 496-9944 elliasrestaurant@msn.com www.elliasrestaurant.net RESTAURANTS

Glen Brook Golf Club

Ed Cramer RR2, Box 2511 Hickory Valley Road Stroudsburg, PA 18360 (570) 421-3362 (570) 421-3240 stroudecramer@enter.net www.glenbrookgolfclub.com GOLF COURSES-COUNTRY CLUBS

Katees Kloset

Kathleen DeChellis
12522 High Meadow Drive
East Stroudsburg, PA 18301
(570) 426-9763
(570) 426-1401
kateeskloset@yahoo.com
www.kateesdiscountpetsupplykloset.com
EMBROIDERY

McGrail Merkel Quinn and Associates

Francis J. Merkel, CPA 1173 Clay Avenue Scranton, PA 18510 (570) 961-0345 (570) 961-8650 FrankM@MMQ.com www.MMQ.com ACCOUNTANTS-CERTIFIED PUBLIC

North Penn Bank

Theresa Yocum
2200 Barney Lane
Effort, PA 18330
(570) 517-0468
(570) 517-0438
theresayocum@hotmail.com
www.northpennbank.com
BANKS-FINANCIAL INSTITUTIONS

People Love Music Productions, LLC

Michelle Sacco 27 Upper Lakeview Drive East Stroudsburg, PA 18301 (570) 656-1445 seashell1268@verizon.net www.myspace.com/peoplelovemusic ENTERTAINMENT

Pocono Land & Homes Magazine

Larry R. Sebring 1929 North Fifth Street Stroudsburg, PA 18360 (570) 424-1000 (570) 476-1000 lsebring@ptd.net www.poconolandhomes.com PUBLISHERS

Pocono Web Design

Vernon Waltz 38 Lake Valhalla East Stroudsburg, PA 18301 (570) 420-9125 (570) 420-5667 vern@poconowebdesign.com www.poconowebdesign.com WEB SITE-GRAPHIC DESIGN-HOSTING Pocono Mountains Chamber of Commerce IMPACT August 2006

Rise and Shine Consulting

Shannon Goodwin 59 Pine Creek Estates East Stroudsburg, PA 18301 (201) 572-9755 (570) 595-6069 shannonlgoodwin@yahoo.com www.riseandshineconsulting.com CONSULTANTS-MANAGEMENTSteve

Steve Horn Real Estate, LLC.

Steve Horn 12 North Eighth Street Stroudsburg, PA 18360 (570) 476-2413 (570) 476-2416 stevehorn@ptd.net REAL ESTATE

The 14 Karat Outlet Inc.

Ronald Siwiec 611 Main Street Stroudsburg, PA 18360 (570) 421-5081 the14kt@epix.net JEWELERS

The Whitewood Insurance Agency

Adrian Whitewood PO Box 972 563 Ann Street Stroudsburg, PA 18360 (570) 426-1158 (570) 426-1159 whitewd@ptd.net INSURANCE