

# KYOCERA

## **Kyocera FS-C5200DN**

23ppm color  
23ppm black & white



## **Kyocera FS-C5300DN**

28ppm color  
28ppm black & white

***Sum-up: Outstanding per-page costs make these models a great choice for busy offices that output lots of pages.***

These models replace Kyocera's FS-C5015N and FS-C5025N printers. Unlike those models, these new printers run at the same speed in color as in black-and-white. For the FS-C5200DN (\$1,434) the speed is 23ppm, and for the FS-C5300DN (\$1,739), it is 28ppm. These prices are considerably lower than those of their predecessors, but there are also some improvements from the predecessors.

Aside from speed, price, supplies, and duty cycle, these models are identical. As the DN suffix indicates, they are Ethernet-ready and have standard automatic duplexing. PostScript and PCL are standard, and PDF and XPS files can be printed directly. All those features indicate that these are serious workgroup machines.

The processor runs at 533MHz. Memory starts at 256MB, and it can be increased to a total of 1,280MB. A 40GB hard disk is optionally available (\$338). Aside from Ethernet, there is a standard USB port, as well as a USB port that can be used for printing from flash drives.

These models have respectable paper-handling capabilities. They support letter- and legal-size output and come with a 500-sheet paper tray and a 150-sheet multipurpose tray, suitable for printing on transparencies and heavier stock. You can add up to three 500-sheet trays for a total of 2,150 sheets. Kyocera gives you a choice between two slightly different 600-sheet add-on paper drawers: one is called a "Multi-Purpose Feeder", and can handle card stock, labels, and coated stock.

You can mix and match both drawer types.

On the output side, there is a 250-sheet tray. We think that's too little, but it's typical in the industry.

Kyocera products typically feature impressive consumables costs, and these machines are no exceptions. These machines have four toner cartridges and a drum to replace. The black-and-white cost per page is very good for a color printer. For the FS-C5200DN, it costs at 1.8¢; while it costs a little more than 1.2¢ for the FS-C5300DN. That's very good for black-and-white-only printers, and among color printers, it's extraordinary. The color per-page costs are even better, a little over 7¢ a page for the FS-C5200DN, and a little under for the FS-C5300DN. At almost half the



*Kyocera FS-C5200DN - Ideal for busy offices that need inexpensive color printing.*

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industry average for color printing cost, that alone makes these printers standouts.

Like many Kyocera printers these have a relatively high initial cost. But if you print a lot of pages, the value of the low cost per page will make a major difference. The official duty cycle is 100,000 pages a month for the FS-C5200DN; but, more realistically, Kyocera submits that a range of 2,000 to 7,500 pages is recommended. Similarly the stated duty cycle of the FS-C5300DN is 130,000 pages, and the recommended volume is between 2,500 and 10,000 pages.

Kyocera can provide accounting and remote administration utilities. It also boasts of excellent green credentials, thanks to the minimization of waste through high-capacity consumables.

If you plan to use the printer up to those volumes, and you need inexpensive black printing as much as color printing, these are great bets. Kyocera is usually the leader in total cost of operation, and these printers look to be in the same tradition. We give the FS-C5200DN and FS-C5300DN our Editor's Choice Award.

# Kyocera

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## Vendor Profile

Kyocera Mita America, which now brands its printers under the Kyocera name, has built a reputation in the market as a manufacturer of rugged high-volume departmental printers with low operating costs. These are sturdy units with excellent features, but they tend to cost a little more than the competition. In a tough market, Kyocera is holding its own, but it is under the gun to keep improving its models and lowering its prices to keep up with the competition.

Kyocera models offer excellent value when it comes to supply costs, an important advantage for heavy users. The reason for this is the durability of the drums offered with the printers, drums that are built to last three or four times longer than those of rivals. That durability translates into lower operating costs.

Kyocera products are sold through the company's copier dealer network as well as through value-added resellers (VARs).

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