

**Name of Agency** Developmental Education Services of Monroe County, Inc.

	<b>Actual</b>	<b>Current</b>	<b>%</b>	<b>Proposed</b>	<b>%</b>
	Fiscal Year Actual 2008-2009	Fiscal Year Estimate 2009- 2010	Change from Actual	Fiscal Year Budget 2010- 2011	Change from Current
<b>SOURCES OF REVENUE</b>					
United Way Monroe Co. Funding (or Request)	\$ 30,000	\$ 20,000	-33%	\$ 30,000	50%
Total United Way of Monroe Co. Donor Designations	\$ 952	\$ -	-100%	\$ -	#DIV/0!
Other United Ways	\$ -	\$ -	0%	\$ -	0%
Special Events/fundraising	\$ 10,390	\$ 20,000	92%	\$ 11,000	-45%
Government Funding	\$ 1,316,910	\$ 1,363,000	3%	\$ 1,363,117	0%
Other (Adult Program Fee for Service)	\$ 2,833	\$ 2,500	-12%	\$ 2,500	0%
Other (Community Partners in Recycling)	\$ 480,621	\$ 550,000	14%	\$ 450,000	-18%
Other(Specify)	\$ -	\$ -	0%	\$ -	0%
<b>TOTAL REVENUE</b>	<b>\$ 1,841,706</b>	<b>\$ 1,955,500</b>	<b>6%</b>	<b>\$ 1,856,617</b>	<b>-5%</b>
<b>OPERATIONAL EXPENSES</b>					
Administrative Salaries	\$ 258,696	\$ 292,122	13%	\$ 294,422	1%
Personnel Salaries	\$ 1,106,772	\$ 1,215,795	10%	\$ 1,086,318	-11%
Occupancy Expense	\$ 288,380	\$ 290,000	1%	\$ 312,229	8%
Payments to Affiliated Organizations	\$ -		#DIV/0!		#DIV/0!
Other(Purchased Services/Fuel/Mileage)	\$ 71,777	\$ 70,000	-2%	\$ 104,708	50%
Other (Recycling Business Expenses)	\$ 119,469	\$ 110,000	-8%	\$ 55,100	-50%
<b>TOTAL OPERATIONAL EXPENSES</b>	<b>\$ 1,845,094</b>	<b>\$ 1,977,917</b>	<b>7%</b>	<b>\$ 1,852,777</b>	<b>-6%</b>