

2010-11 Agency Financial Form

Name of Agency EQUI-LIBRIUM, INC.

	Actual	Current	%	Proposed	%
	Fiscal Year Actual 2008-2009	Fiscal Year Estimate 2009- 2010	Change from Actual	Fiscal Year Budget 2010- 2011	Change from Current
SOURCES OF REVENUE					
United Way Monroe Co. Funding (or Request)	\$ 20,000	\$ 10,000	-50%	\$ 15,000	50%
Total United Way of Monroe Co. Donor Designations	\$ 2,497	\$ 2,628	5%		-100%
Other United Ways	\$ 17,829	\$ 23,052	29%	\$ 23,052	0%
Special Events/fundraising	\$ 105,041	\$ 105,041	0%	\$ 100,000	-5%
Government Funding		\$ 10,000			-100%
Other (Specify-i.e user fees)	\$ 110,734	\$ 120,409	9%	\$ 105,000	-13%
Other (Specify) Charitable Donations & Grants	\$ 261,485	\$ 127,726	-51%	\$ 107,547	-16%
Other(Specify) Donated Goods & Services	\$ 35,209	\$ 30,968	-12%	\$ 30,968	0%
TOTAL REVENUE	\$ 552,795	\$ 429,824	-22%	\$ 381,567	-11%
OPERATIONAL EXPENSES					
Administrative Salaries	\$ 81,409	\$ 69,038	-15%	\$ 69,038	0%
Personnel Salaries	\$ 113,221	\$ 96,400	-15%	\$ 96,400	0%
Occupancy Expense	\$ 33,036	\$ 26,000	-21%	\$ 26,000	0%
Payments to Affiliated Organizations	\$ 3,082	\$ 2,534	-18%	\$ 2,534	0%
Payroll Tax Expense & Benefits	\$ 32,715	\$ 30,318	-7%	\$ 30,000	-1%
Insurances & Workers Compensation	\$ 47,760	\$ 33,525	-30%	\$ 25,000	-25%
Barn and Horse	\$ 60,080	\$ 54,159	-10%	\$ 48,000	-11%
Cost of Donated Goods & Services	\$ 35,209	\$ 30,968	-12%	\$ 30,968	0%
Professional Fees - Therapist, CPA, etc.	\$ 12,334	\$ 14,193	15%	\$ 4,500	-68%
Equipment Maintenance/purchase	\$ 5,378	\$ 8,335	55%	\$ 1,000	-88%
Continuing Education	\$ 3,229	\$ 2,434	-25%	\$ 500	-79%
Special Events Costs	\$ 31,555	\$ 31,555	0%	\$ 31,555	0%
All other - supplies, postage, etc.	\$ 29,115	\$ 17,994	-38%	\$ 16,072	-11%
TOTAL OPERATIONAL EXPENSES	\$ 488,123	\$ 417,453	-14%	\$ 381,567	-9%

Note: Equi-librium's fiscal year is the calendar year. Calculating the fiscal year split based on UW fiscal calendar is a guesstimate.

Equi-librium is working to reduce its budget & the need for charitable revenue by \$100K in 2010-2011 to meet the challenges of the recession.

It is doing this by cutting staff, horses, re-organizing program services, and taking other cost cutting measures while anticipating less charitable revenue.)